



**GENERAL SERVICES ADMINISTRATION  
FEDERAL ACQUISITION SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE FSS PRICE LIST**

**MULIPLE AWARD SCHEDULE  
CATEGORY H – Professional Services**

**CONTRACT NUMBER: 47QRAA18D006T**  
**CONTRACT PERIOD: 03/26/2018 through 03/25/2028**  
Effective as of Mod # **PO-0024**, Dated **03/26/2023**

**CONTRACTOR:** Firebird Analytical Solutions and Technologies Inc.  
3033 Wilson Blvd., Suite 700  
Arlington, VA 22201  
Tel: (571) 535-3053  
Fax: (571) 255-6947  
Web: [www.firebirdast.com](http://www.firebirdast.com)

**CONTRACT ADMINSTRATOR:** Michelle Stanley  
Chief Operating Officer  
Tel: (571) 449-8744  
[stanleym@firebirdast.com](mailto:stanleym@firebirdast.com)

**BUSINESS SIZE:** Small Business  
Small Disadvantaged Business  
Service-Disabled Veteran Owned Small Business

Online access to contract ordering information, terms and conditions, pricing, and the option to create an electronic delivery order are available through GSA Advantage!®. The website for GSA Advantage!® is: <https://www.GSAAdvantage.gov>.

For more information on ordering go to the following website: <https://www.gsa.gov/schedules>.

# Contractor Information

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**1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs):**

SIN	Recovery	Description
541611	541611RC	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services
541990RISK	541990RISKRC	Risk Assessment and Mitigation Services
OLM	OLMRC	Order-Level Materials

**1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH AWARDED SIN:** *See Appendix A*

**1c. Labor Categories (Services only):** *See Appendix B*

**2. MAXIMUM ORDER THRESHOLD:** *\$1,000,000*

**3. MINIMUM ORDER THRESHOLD:** *\$100.00*

**4. GEOGRAPHIC COVERAGE:** *Domestic and Overseas / 50 States, DC, Territories*

**5. POINT(S) OF PRODUCTION:** *Arlington, Virginia*

**6. DISCOUNT FROM BEST MARKET RATE:** *GSA Net Prices can be found in Pricing Matrixes (below). Negotiated discounts have been applied and the Industrial Funding Fee has been added.*

**7. QUANTITY DISCOUNT(S):** *None*

**8. PROMPT PAYMENT TERMS:** *Net 30*

*Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.*

**9. FOREIGN ITEMS:** *None*

**10a. TIME OF DELIVERY:** *Determined at the Task Order Level*

**10b. EXPEDITED DELIVERY:** *Determined at the Task Order Level*

**10c. OVERNIGHT AND 2-DAY DELIVERY:** *Determined at the Task Order Level*

**10d. URGENT REQUIREMENTS:** *Customers are encouraged to contact the Contractor for the purpose of requesting accelerated delivery.*

**11. FOB POINT:** *Destination*

**12a. ORDERING ADDRESS:** *Firebird Analytical Solutions and Technologies Inc.*

*ATTN: Michelle Stanley  
3033 Wilson Blvd., Suite 700  
Arlington, VA 22201*

**12b. ORDERING PROCEDURES:** *For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.*

**13. PAYMENT ADDRESS:** *Firebird Analytical Solutions and Technologies Inc.*

*ATTN: Michelle Stanley  
3033 Wilson Blvd., Suite 700  
Arlington, VA 22201*

- 14. WARRANTY PROVISION:** *Not Applicable*
- 15. EXPORT PACKING CHARGES:** *None*
- 16. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE):** *Not Applicable*
- 17. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):** *Not Applicable*
- 18A. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE):** *Not Applicable*
- 18b. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE):** *Not Applicable*
- 19. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE):** *Not Applicable*
- 20. LIST OF PARTICIPATING DEALERS (IF APPLICABLE):** *Not Applicable*
- 21. PREVENTIVE MAINTENANCE (IF APPLICABLE):** *Not Applicable*
- 22a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants):** *Not Applicable*
- 22b. SECTION 508 COMPLIANCE FOR ELECTRONIC AND INFORMATION TECHNOLOGY (EIT):** *As Applicable.*  
*The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).*
- 23. UNIQUE ENTITY IDENTIFIER (UEI) NUMBER:** *XBFDL4N69KN9*
- 24. NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE:**  
*Contractor has an active registration in the System for Award Management (SAM) database.*

# Appendix A – Price List

SIN(s)	Labor Category	Contractor or Customer Facility or Both	Option 1				
			Net GSA Rates	Net GSA Rates	Net GSA Rates	Net GSA Rates	Net GSA Rates
			3/23/2023-3/22/2024	3/23/2024-3/22/2025	3/23/2025-3/22/2026	3/23/2026-3/22/2027	3/23/2027-3/22/2028
541611 541990RISK	Contract Financial Investigator	Customer	\$71.59	\$73.02	\$74.48	\$75.97	\$77.49
541611 541990RISK	Operations Research System Analysts (Junior)	Customer	\$159.14	\$162.32	\$165.57	\$168.88	\$172.26
541611 541990RISK	Operations Research System Analysts (Mid)	Customer	\$165.75	\$169.06	\$172.44	\$175.89	\$179.41
541611 541990RISK	Operations Research System Analysts (Senior)	Customer	\$185.02	\$188.72	\$192.50	\$196.35	\$200.27
541611 541990RISK	Program Manager FI/SA	Customer	\$143.17	\$146.03	\$148.95	\$151.93	\$154.97
541611 541990RISK	Principal SOF Intelligence Integrator	Customer	\$121.83	\$124.26	\$126.75	\$129.28	\$131.87
541611 541990RISK	Senior SOF Intelligence Integrator	Customer	\$118.53	\$120.91	\$123.32	\$125.79	\$128.31
541611 541990RISK	Staff SOF Intelligence Integrator	Customer	\$108.32	\$110.49	\$112.70	\$114.95	\$117.25
541611 541990RISK	Senior Operations Integrator	Customer	\$125.12	\$127.62	\$130.17	\$132.78	\$135.43
541611 541990RISK	Junior Counterterrorism Analyst	Customer	\$38.82	\$39.59	\$40.38	\$41.19	\$42.02
541611 541990RISK	Mid Counterterrorism Analyst	Customer	\$44.97	\$45.87	\$46.78	\$47.72	\$48.67
541611 541990RISK	Senior Counterterrorism Analyst	Customer	\$64.15	\$65.43	\$66.74	\$68.07	\$69.44
541611 541990RISK	Financial Investigator / Support Analyst (FI/SA)	Customer	\$93.61	\$95.48	\$97.39	\$99.34	\$101.32
541611 541990RISK	Financial Investigator / Support Analyst (FI/SA) Senior	Customer	\$125.39	\$127.90	\$130.46	\$133.07	\$135.73
541611 541990RISK	Intelligence Analyst	Customer	\$157.55	\$160.70	\$163.92	\$167.20	\$170.54
541611 541990RISK	Planner	Customer	\$196.38	\$200.31	\$204.31	\$208.40	\$212.57
541611 541990RISK	Security Specialist	Customer	\$87.38	\$89.13	\$90.91	\$92.73	\$94.59

*The Service Contract Labor Standards, formerly the Service Contract Act (SCA) is applicable to this contract as it applies to the entire Multiple Award Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and/or when the contractor adds SCLS labor categories/employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.*

# Appendix B – Labor Category Descriptions

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**Labor Category Title:** Contract Financial Investigator

**Minimum Education/ Certification Level:** Bachelors

**Minimum Years of Experience:** 5

**Functional Responsibilities:** Experienced in law enforcement, financial investigative experience, financial investigative analysis (bank records and BSA reporting), military intelligence, or forensic accounting services. CFE Certification preferred. Investigative experience in: complex financial fraud crimes to include: (bank fraud, wire fraud, mail fraud, and credit card fraud), money laundering investigations, mortgage fraud, identity theft, and cyber fraud investigations. CFI personnel are proficient in a range of analytical and investigative tools including FinCEN BSA searches, Babel Street, Palantir or similar financial analysis software.

**Labor Category Title:** Operations Research System Analysts (Junior)

**Minimum Education/ Certification Level:** Bachelors

**Minimum Years of Experience:** 1

**Functional Responsibilities:** ORSA personnel have combined experience in the fields of law enforcement support, military intelligence, intelligence community (IC) or corporate intelligence supporting law enforcement, military, or IC clients. In addition, experiences in the areas of operational or research support of overall mission objectives at a managerial level for law enforcement, military intelligence, IC, or corporate sectors which support law enforcement or military clients.

**Labor Category Title:** Operations Research System Analysts (Mid)

**Minimum Education/ Certification Level:** Bachelors

**Minimum Years of Experience:** 3

**Functional Responsibilities:** ORSA Mid personnel have managerial experience along with a combined experience in the fields of law enforcement support, military intelligence, intelligence community (IC) or corporate intelligence supporting law enforcement, military, or IC clients. In addition, experienced in the areas of operational or research support of overall mission objectives at a managerial level for law enforcement, military intelligence, IC, or corporate sectors which support law enforcement or military clients.

**Labor Category Title:** Operations Research System Analysts (Senior)

**Minimum Education/ Certification Level:** Bachelors

**Minimum Years of Experience:** 7

**Functional Responsibilities:** ORSA Senior personnel have managerial experience along with a combined experience in the fields of law enforcement support, military intelligence, intelligence community (IC) or corporate intelligence supporting law enforcement, military, or IC clients. In addition, experienced in the areas of operational or research support of overall mission objectives at a managerial level for law enforcement, military intelligence, IC, or corporate sectors which support law enforcement or military clients.

**Labor Category Title:** Program Manager FI/SA

**Minimum Education/ Certification Level:** Bachelors

**Minimum Years of Experience:** 13

**Functional Responsibilities:** Oversees all technical delivery on programs. Experienced in law enforcement, financial investigative experience, forensic accounting services, or investigative analysis of criminal financial investigations. Investigative experience includes all of the following areas: complex financial fraud (to include bank fraud, wire fraud, mail fraud, and credit card / access devices fraud), money laundering, mortgage fraud, identity theft, and cybercrimes. FI/SA personnel shall be proficient in a range of analytical and investigative tools including FinCEN BSA searches, Babel Street, Palantir or similar financial analysis software. Military experience in high threat areas collecting, analyzing, and disseminating financial information for the purposes of disrupting or dismantling terrorist organizations shall be substituted for law enforcement or financial investigative experience.

**Labor Category Title:** Principal SOF Intelligence Integrator

**Minimum Education/ Certification Level:** Bachelors

**Minimum Years of Experience:** 15

**Functional Responsibilities:** Provides intelligence and forensic expertise. Supports intelligence operations and has managerial experience related to intelligence integration activities. Provides exploitation and asymmetric threat analysis including the identification, development, and integration of countermeasure technologies. Provides multi-intelligence analysis and fusion in support of efforts and operations executed by units, integrating existing products and databases to provide an enhanced level of information support. Develops and integrates (for optimized employment of) enhanced Intelligence, Surveillance, and Reconnaissance assets. Conducts multi-layered, multi-intelligence analysis to define patterns of activity in order to narrow the search space to conduct operations. Provide intelligence targeting support products and "reach-back" support to forward-deployed elements as required.

**Labor Category Title:** Senior SOF Intelligence Integrator

**Minimum Education/ Certification Level:** Bachelors

**Minimum Years of Experience:** 10

**Functional Responsibilities:** Provides intelligence and forensic expertise. Supports intelligence operations. Provides exploitation and asymmetric threat analysis including the identification, development, and integration of countermeasure technologies. Provides multi-intelligence analysis and fusion in support of efforts and operations executed by units, integrating existing products and databases to provide an enhanced level of information support. Develops and integrates (for optimized employment of) enhanced Intelligence, Surveillance, and Reconnaissance assets. Conducts multilayered, multi-intelligence analysis to define patterns of activity in order to narrow the search space to conduct operations. Provide intelligence targeting support products and "reach-back" support to forward-deployed elements as required. Has managerial experience related to project tasks.

**Labor Category Title:** Staff SOF Intelligence Integrator

**Minimum Education/ Certification Level:** Bachelors

**Minimum Years of Experience:** 5

**Functional Responsibilities:** Provides intelligence and forensic expertise. Supports intelligence operations. Provides exploitation and asymmetric threat analysis including the identification, development, and integration of countermeasure technologies. Provides multi-intelligence analysis and fusion in support of efforts and operations executed by units, integrating existing products and databases to provide an enhanced level of information support. Develops and integrates (for optimized employment of) enhanced Intelligence, Surveillance, and Reconnaissance assets. Conducts multilayered, multi-intelligence analysis to define patterns of activity in order to narrow the search space to conduct operations. Provide intelligence targeting support products and "reach-back" support to forward-deployed elements as required.

**Labor Category Title:** Senior Operations Integrator

**Minimum Education/ Certification Level:** Bachelors

**Minimum Years of Experience:** 10

**Functional Responsibilities:** Serves as an operational advisor on all activities with regards to planning and synchronization of support; Coordinates requests for assets and reach back capabilities; Ensures assets are kept abreast of all current and emerging processes, methodologies, and Tactics, Techniques & Procedures; Advises on integrating capabilities into ongoing operations and analytical efforts.

**Labor Category Title:** Junior Counterterrorism Analyst

**Minimum Education/ Certification Level:** Associates

**Minimum Years of Experience:** 0

**Functional Responsibilities:** Conducts research and analysis of threat network data, produce finished intelligence, populate various databases, and disseminate a broad array of intelligence products dealing with terrorist personalities, and facilities. Provides counterterrorism analytical support producing finished intelligence products.

**Labor Category Title:** Mid Counterterrorism Analyst

**Minimum Education/ Certification Level:** Associates

**Minimum Years of Experience:** 4

**Functional Responsibilities:** Conducts research and analysis of threat network data, produce finished intelligence, populate various databases, and disseminate a broad array of intelligence products dealing with terrorist personalities, and facilities. Has managerial experience related to Intelligence Analysis. Provides counterterrorism analytical support producing finished intelligence products.

**Labor Category Title:** Senior Counterterrorism Analyst

**Minimum Education/ Certification Level:** Associates

**Minimum Years of Experience:** 8

**Functional Responsibilities:** Conducts research and analysis of threat network data, produce finished intelligence, populate various databases, and disseminate a broad array of intelligence products dealing with terrorist personalities, and facilities. Provides counterterrorism analytical support producing finished intelligence products. Experienced in functioning at a managerial level to oversee project tasks.

**Labor Category Title:** Financial Investigator / Support Analyst (FI/SA)

**Minimum Education/ Certification Level:** Bachelors

**Minimum Years of Experience:** 7

**Functional Responsibilities:** Experienced in law enforcement, financial investigative experience, forensic accounting services, or investigative analysis of criminal financial investigations. Investigative experience includes all of the following areas: complex financial fraud (to include bank fraud, wire fraud, mail fraud, and credit card / access devices fraud), money laundering, mortgage fraud, identity theft, and cybercrimes. FI/SA personnel shall be proficient in a range of analytical and investigative tools including FinCEN BSA searches, Babel Street, Palantir or similar financial analysis software. Military experience in high threat areas collecting, analyzing, and disseminating financial information for the purposes of disrupting or dismantling terrorist organizations shall be substituted for law enforcement or financial investigative experience.

**Labor Category Title:** Financial Investigator / Support Analyst (FI/SA) Senior

**Minimum Education/ Certification Level:** Bachelors

**Minimum Years of Experience:** 9

**Functional Responsibilities:** Experienced in law enforcement, financial investigative experience, forensic accounting services, or investigative analysis of criminal financial investigations. Investigative experience includes all of the following areas: complex financial fraud (to include bank fraud, wire fraud, mail fraud, and credit card / access devices fraud), money laundering, mortgage fraud, identity theft, and cybercrimes. FI/SA personnel shall be proficient in a range of analytical and investigative tools including FinCEN BSA searches, Babel Street, Palantir or similar financial analysis software. Military experience in high threat areas collecting, analyzing, and disseminating financial information for the purposes of disrupting or dismantling terrorist organizations shall be substituted for law enforcement or financial investigative experience.

The FI/SA Senior shall have 9+ years of experience in forensic accounting and/or criminal investigations. The FI/SA Senior shall have 5 years of project management experience, corporate managerial experience, equivalent law enforcement managerial experience, or experience working in support of the PMO.

**Labor Category Title:** Intelligence Analyst

**Minimum Education/ Certification Level:** Bachelors

**Minimum Years of Experience:** 4

**Functional Responsibilities:** Provide Intelligence support to:

- Assist in determining and refining adversary Tactics, Techniques and Procedures (TTPs).
- Create intelligence products which support decision making.
- Provide intelligence support.
- Perform as an intelligence Subject Matter Expert (SME).

**Labor Category Title:** Planner

**Minimum Education/ Certification Level:** Bachelors

**Minimum Years of Experience:** 6

**Functional Responsibilities:** Draft or edit Operational Plans (OPLANs), Operational Orders (OPORDs), and Fragmentary Orders (FRAGOs), participate in Joint Planning Groups and Teams (OPG/OPT) developing and integrating capabilities into plans, support action officers with planning and research and analysis on national and DoD policy, analysis of events and operations. The contractor shall make recommendations and provide guidance on organization-wide system improvements, optimization or maintenance efforts. The contractor shall draft or edit OPLANs, OPORDs and FRAGOs, and participate in Joint Planning Groups and Teams.

**Labor Category Title:** Security Specialist

**Minimum Education/ Certification Level:** Bachelors

**Minimum Years of Experience:** 6

**Functional Responsibilities:** Develop, implement, manage, and maintain a robust physical security program. Read and interpret blueprints/drawings to ensure facilities meet security requirements. Utilize clearance and access adjudication and verification systems. Apply security standards to facilities and personnel. Manage physical security aspects of the SCIF lifecycle from concept approval. Develop and implement SCIF construction security plans (CSP). Complete, maintain, update, and submit Fix Facility Checklists (FFC) and TEMPEST Addendums for accreditation. Develop Standard Operating Procedures (SOPs) and Emergency Action Plans (EAP).

Evaluate and process approvals/accreditations.

**Minimum Education Equivalency Table**

Bachelor's Degree	Can be substituted for an Associate's Degree and 4 additional years' experience specifically related to project tasks.
Associate's Degree	Can be substituted for a High School Diploma and 2 additional years' experience specifically related to project tasks.